

## The Preparation of Farm and Production Plans for Aquaculture

## Definition

- Aquaculture: The Production of Aquatic Organisms in controlled environments
- Aquaculture manager: A person capable of preparing and implementing optimal production plans for aquaculture

## Aquaculture management

- Aquaculture management differs according to:
  - Species
  - Environment
  - Intensity of culture
  - Means of production

## Preparation of aquaculture projects

- Requires the collaboration among:
  - Marketing experts
  - Economists
  - Aquaculturist



## Business environment

- Trends (Global, Local)
- Trade barriers and customs
- Supply
  - Quality of products
  - Quality control
  - Customers preference
- Periodicity (continuous, seasonal)
- **COMPETITORS**  
They are always there, right behind your shoulder!  
Find out what they are and be one step ahead of them!

## Information gathering

- Evaluate local potential of production
- Identify: business opportunities
  - localities for development
  - required means of production
  - constraints on means of production
  - potential production strategies

## Defining aims

- Define:
  - Quantitative parameters
  - Qualitative parameters
  - Timing
  - Organizational



what, when, where, how, who

## Essential means of production

- Land
- Water
- Manpower
- Equipment and materials
- Budget

## Land

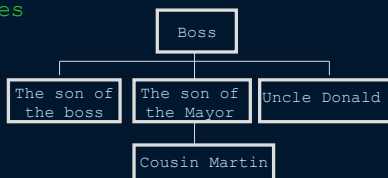
- |                            |                    |
|----------------------------|--------------------|
| <u>Information</u>         | <u>Uses</u>        |
| ■ Locality                 | ■ Construction of: |
| ■ Ownership                | - ponds            |
| ■ Quality of soil          | - Roads            |
| ■ Municipal regulation     | - Building         |
| ■ Environmental regulation | - Drainage         |

## Water

- |                |                        |
|----------------|------------------------|
| ■ Quality      | ■ Salinity             |
|                | ■ Pollution            |
|                | ■ Chemical composition |
| ■ Quantity     | ■ Limited              |
|                | ■ Unlimited            |
| ■ Availability | ■ Continuous           |
|                | ■ Seasonal             |

## Manpower

- Availability
- Professional qualifications
- Training
- Salaries



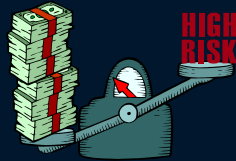
## Equipment and materials

- Nets
- Vehicles
- Aerated transportation tanks
- Grading equipment
- Refrigerated storage facilities
- Chemicals
- Feeds...

## Budget



- Big or small enterprise
- Maximum profit strategy
- Risks



## Production strategies

- What for?
- To enable the optimal use of all means of production required to realize the aims of a project
- Allow optimal and continuous availability of products

## Time period



- Relation between the Growth Period (GP) and Marketing Period (MP)
- Options:
  - GP = MP = 52 weeks (1 year)
  - GP < MP < 52 weeks
  - GP > MP < 52 weeks

## Culture phases - definition

- **Reproduction:** proliferation of fish in culture. Reproduction is either done naturally in pond condition or induced in controlled facilities
- **Nursuring:** A growth period at the end of which fish in culture are not of a marketable weight.
- **Growout:** A growth period at the end of which fish in culture are of marketable weight.

## Compilation of data

- Establish:
  - Total production target(s): TP
  - Expected survival rates: (s%)
  - Total no. of fish: (x)
  - Culture cycles annum (seasons)  
 $c = 0, -1, -2..$
  - Expected annual yields (AY)
  - Average daily increment (i)
  - Optimal stocking density (OSD)
  - Optimal biomass in storage (OSB)

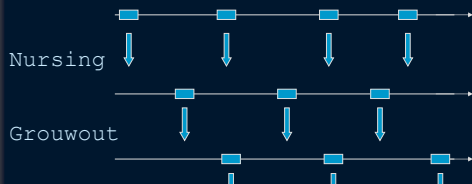
## Evaluation of pond area

- Factors affecting individual pond area
- Marketing strategy
  - Seasonal
  - Continuous
- Indoor or outdoor production systems
- Acquisitions, (catching) or local production of seeds
- Monoculture or polyculture

GP= MP = 52 weeks = 1 year

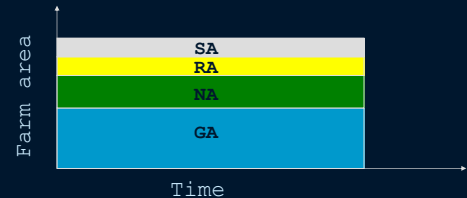
- Main characteristic: WO = WS
- Weekly output = Weekly sales

Reproduction



Allocation of farm area

- When: MP = GP = 52 weeks
- TA = RA + NA + GA + SA
- Total Area = Repro.+ Nur.+ Grwt.+ Storage



Evaluation of pond area (a)

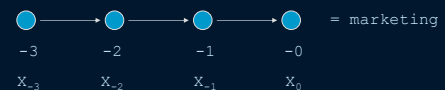
Growthout pond area: (GA)

- Since: TP = GA x AY
- Total production = Growout area x annual yield (total growout per year)
- GA = TP/AY

Example: TP = 100000 kg  
 AY = 3000 kg/ha/yr  
 GA = 100000/3000 = 33,3 ha

Evaluation of pond area (b)

Nursing: (NA) for n stages



- $X_0 = TP/w_m$      ■  $X_0 = 100000/0,5 = 200000$
- $X_{-1} = X_0/s\%$    ■  $X_{-1} = 200000/0,7 = 285714$
- $X_n = X_{n-1}/s\%_{n-1}$    ■ NA =  $X_{-n}/OSD$

$w_m$  - marketable weight of fish; x - no. of fish  
 s% - survival rate; OSD = optimal stocking density

Evaluation of pond area (c)

Reproduction: (RA)

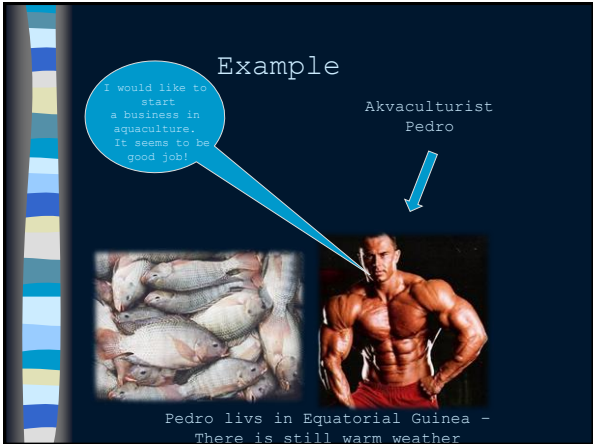
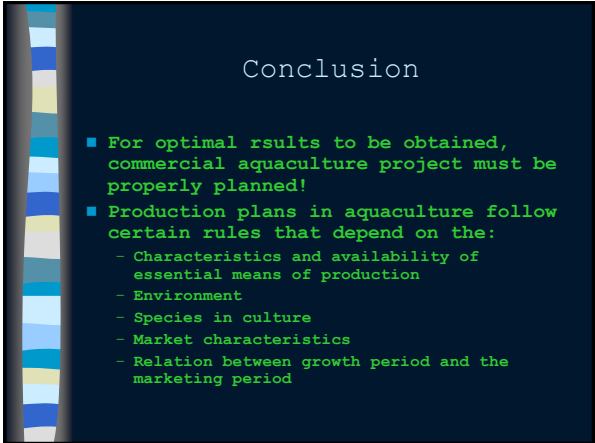
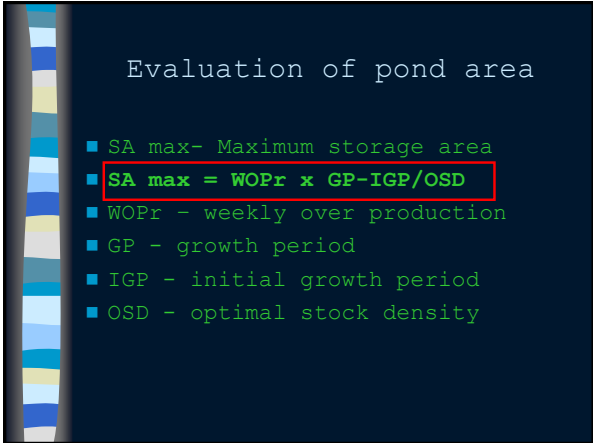
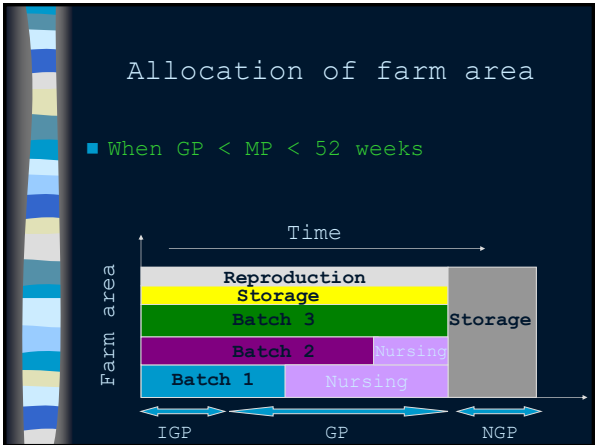
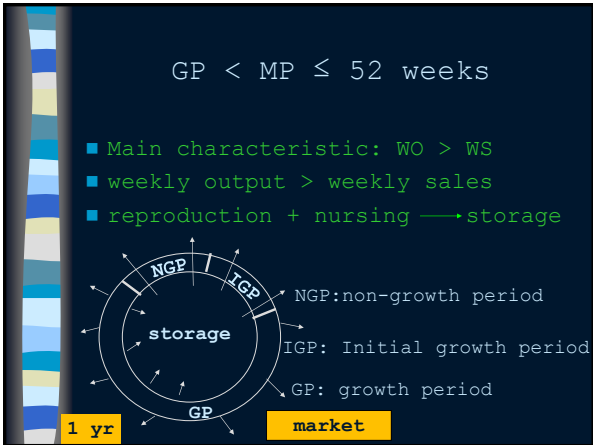
- $RA = (X_n / (\varphi * F)) / OSD$
- $RA = (1,000,000/1500)/1000 = 0,66$  ha
- $X_n$  = no. fish
- F = fecundity per female  
 - (eggs/kg of body weight)
- OSD = optimal stocking density/ha  
 - Broodstock (1000/ha, 1/10 m<sup>2</sup>)

Evaluation of pond area (d)

Storage area (SA)

- In theory, if WO = WS, no storage is required (SA = 0).
- Nevertheless an operational storage area will be required.
- How big should it be?

WO - weekly output, WS - weekly sale




Pedro suggested the following system

100t = 100.000kg  
1 fish weight 500g  
Pedro needs to produce 200.000 fish yearly

50.000 fish	50.000 fish	50.000 fish	50.000 fish
January	April	July	October


But what next?



Pedro collects information

- Raising is divided into 4 phases
- Fish reached 500g in 10 month
- The annual yield is ~3000kg/ha/yr
- Losses in each phase are:
  - $X_0=3\%$ ;  $X_{-1}=5\%$ ;  $X_{-2}=10\%$
- Fish are easy to reproduce in a pond

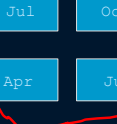
I have to learn information



Basic design

200.000 fish


phase 0	Jan	Apr	Jun	Oct
phase -1	Oct	Jan	Apr	Jul
phase -2	Jul	Oct	?	Apr
phase -3	Apr	Jul	Oct	Jan



Pedro collects more information

- $OSD_0 = 12.000$  fish/ha
- $OSD_{-1} = 25.000$  fish/ha
- $OSD_{-2} = 50.000$  fish/ha
- $OSD_{-3} = 100.000$  fish/ha

How it is with the optimum stocking density in different phases of raising?



Now it is necessary to calculate

$$GA = TP / AY$$

$$X_0 = TP / w_m$$

$$X_{-1} = X_0 + (X_0 / 100 * s\%_0)$$

$$X_n = X_{n-1} + (X_{n-1} / 100 * s\%_n)$$

$$NA = X_n / OSD_n$$

$w_m$  - marketable weight of fish; X - number of fish  
s% - survival rate[%]; OSD = opt.stock.densit.;  
n=pahse

Pedro complements design

Pahse 0	200.000 fish; 16,66 ha
Pahse -1	206.000 fish; 8,24 ha
Pahse -2	216.300 fish; 4,326 ha
Phase -3	237.300 fish; 2,373 ha

### Thomas complements design

But what space is needed for reproduction?

Fáze 0

Fáze -1

Fáze -2

Fáze -3

?

### Balance the use of area (c)

Area for reproduction : (RA)

$$RA = \frac{(Xn/O) + ((Xn/O)/f) * m}{OSD}$$

Xn = 237.300  
 O = 300  
 OSD = 2 fish/m<sup>2</sup>  
 m/f = 1:4

Area for reproduction : (RA)

$$RA = \frac{(237.300/300) + ((237.300/300)/4) * 1}{5000}$$

Xn = 237.300  
 O = 300  
 OSD = 2 fish/m<sup>2</sup> (1ha=10000m<sup>2</sup> 5000 fish/ha)  
 m/f = 1:4

Area for reproduction : (RA)

$$RA = \frac{(791) + ((791/4) * 1)}{5000}$$

Number of females 791  
 Number of males (791/4)\*1 = 197.75 (198)  
 Total number of fish 989  
 Needed area 0,1978 ha (0,20 ha)

### Pedro complements design

We still need storage space.

Fáze 0

Fáze -1

Fáze -2

Fáze -3

Reprodukoe

31,78884 (32 ha)

Since W0 = WAS, theoretically we do not need SA = 0. But we create space for manipulation of an area representing 1% of the total area

phase 0 GA 16,7 ha

phase -1 NA 8,2 ha

phase -2 NA 4,3 SA 0,3 ha

phase -3 NA 2,4 ha RA 0,2 ha

The word at the end

So I'm glad  
I had Aquaculture  
at CULS in Prague!

